In the name of Allah
The most Gracious
The most Merciful
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His Highness

Sheikh Hamad Bin Khalifa Al-Thani

Emir of the State of Qatar
His Highness

Sheikh Tamim Bin Hamad Al-Thani

Heir Apparent
QIMC’s VISION STATEMENT

To become the preferred partner in achieving success and growth of Qatar economy, and emerge as private sector leaders in industrial manufacturing.
QIMC’s MISSION STATEMENT

Achieve our VISION THROUGH:

- Promoting teamwork, quality and professionalism throughout our business.
- Continuously enhancing the essential principles of responsibility, transparency and prudent management in our work.
- Fostering value-adding strategic partnerships.
- Ensuring the transfer of know-how and expertise to our subsidiaries and affiliates.
- Ensuring the on-going development and support of the Qatari workforce.
Qatar Industrial Manufacturing Company (QIMC) was established in 1990 with 80:20 government-private equity interests respectively. The establishment of QIMC was in fact a clear manifestation of the particular attention given by the State of Qatar to the issue of the private sector’s participation in the process of the country’s economic development through investing in small and medium scale industries.

QIMC’s initial authorised capital was set at QR 200 million (US$ 55 million), and was fully paid by 2002. In 2006, capital was increased by 50% to QR 300 millions. In 2009, capital was increased by 20% to QR 360 millions. In 2010, capital was increased by 10% to 396 millions.

QIMC started business in May 1990 only to become within a short period of time one of the pioneering companies in the filed of small and medium scale industries in Qatar. Far from being confined to the State of Qatar, QIMC’s activities extended to other GCC countries such as Saudi Arabia and Oman.

Currently, QIMC has equity interest in 14 operational projects in various industrial sectors including chemicals, petrochemicals, construction materials and food processing. QIMC is also currently investigating the economic feasibility of a number of other projects in collaboration with other local and foreign interested parties.

QIMC’s investment strategy is essentially driven by the fundamental principle of investing in economically viable industrial projects that utilize locally/regionally available natural resources/intermediate products. QIMC also views its investment activity in the wider economic development context, and for that reason, it strives to maximize the macroeconomic benefits resulting from its investment activity to the national economy in terms of employment opportunities for the national labour force, transfer of modern technology and contribution to the country’s balance of trade.

QIMC welcomes the participation of all investors and technology know-how holders in joint ventures in viable small/medium sized projects.
Board of DIRECTORS

Former Board Members

Abdulghani Nasser (1993 - 1990)
Mohamed Khalaf Al-Kobi (1995 - 1990)
Abdulhadi Bin Nayfa Al-Shahwani (2001 - 1990)
Mohamed Marzoug Al-Saada (2001 - 1995)
Mohamed Khalifa A. Turki Al-Subai (2001 - 1998)
Abdulrahman Bin A. Abdul Ghani (2009 - 1995)
Key Personnel

Sheikh Abdulrahman BinMohd. Jabor Al-Thani
Chairman

Abdulrahman A. Al-Ansari
Chief Executive Officer

Aktham Y. Al-Baqali
Director, Administration & Finance

Dr. Hazim T. Al-Kadi
Director, Projects Department

Dr. Farouk A.N. Jabur
Director, Investment & Follow-up Department

Abdulrahman A. Al-Kaabi
Expert, Projects Department

Sami Abdul Mohsen Al-Hewaj
Industrial Expert, Projects Department

Rachid Langar
Industrial Expert, Projects Department

Abdulla Khalaf Al-Josaiman
Manager, Purchase & PR

Jassim Mohd A.A. Alabdulghani
Specialist, Marketing & Promotion

QIMC Annual Report 2012
Dear Shareholders,

I would like first to express my thanks and those of my colleagues in the Board of Directors and staff of Qatar Industrial Manufacturing Company (QIMC) for the precious confidence you’ve granted to the Board of Directors and for your continuous support to us during our daily commitment to the company.

Ultimately the global and local economic activity have shown signs of recovery from the financial crisis that have swept through the previous years, which has given further impetus to the company’s aspirations to cope with the rising economic activity witnessed by Qatar; as we are - in QIMC - proud of our contribution to support the Qatar National Vision 2030, that aims to diversify the sources of income and attract more investments, especially in the field of manufacturing industries.

We are now on the outskirts of the third anniversary celebration of founding this prestigious entity, an event full of many successes and achievements, where the company is still witnessing an upswing in terms of its projects’ expansions and the increases of its capital and annual profits. The company was founded in mid-1990 with a paid-up capital of Qatari riyals (QR) 100 million that went up today to about QR 400 million, which was raised from the company’s earnings. The shareholders’ equity has also increased to reach about QR 1.3 billion in 2012 that has led the company to acquire a privileged ranking in the listed companies of the Qatar Exchange, in terms of its proven stable price and in holding a good level despite the fluctuation, up and down, of other stock prices. This has raised the confidence of shareholders in the company and their loyalty to it.

At the level of expansions and new erections, work has been sustained during 2012 in the expansion of a number of existing plants, including the expansion of Qatar Sand Treatment Plant, the acquisition of 51% share of “Sarplast” - Qatar and we are also expecting the production start-up of Qatar Acids Company’s expansion by mid-2013, while engineering work has effectively started in KLJ Organic - Qatar project in which QIMC has raised its shareholding to 60% of its equity capital, Moreover technology transfer contracts have already been signed and the project’s construction works will start by the end of first quarter of 2013. The year 2012 has also seen the start-up of the commercial production of Qatar Aluminium Extrusions Company with a capacity of 8,000 tons per year and we are currently working to raise it to 24,000 tons during the next three years. The erection of Qatar Wooden Products Company has also been completed. This new factory aims to supply major petrochemical companies with their requirements of wooden pallets and it is expected to start commercial production during the first quarter of 2013. Work is also going full swing to complete the plant expansion of National Paper Industries Company during the year 2013.

It should be stated that all of these successes and achievements are the results of your support as shareholders to the company through the follow-up of its activities, and none of these achievements would have been possible without the Board Members’ efforts, the company staff and the support of all governmental and semi-governmental institutions, to whom we convey our sincere thanks and appreciation.

Above all, I would like to take this opportunity to extend my sincere thanks and highest gratitude to, H.H. Sheikh/ Hamad Bin Khalifa Al-Thani, The Emir of Qatar, H.H. Sheikh/ Tamim Bin Hamad Al-Thani, The Heir Apparent, H.E. Sheikh/ Hamad Bin Jassem Bin Jabor Al-Thani, The Prime Minister, H.E. Dr. Mohammed Saleh Al-Sada, The Minister of Energy and Industry, all members of our wise Government who have spared no effort towards supporting country’s progress and prosperity, to all governmental and semi-governmental institutions and to shareholders for their continued support to the company.

Abdul Rahman bin Mohammed Jabor Al Thani
Chairman
Financial Performance
AT A GLANCE

<table>
<thead>
<tr>
<th></th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Profit</strong></td>
<td>QRs 202,572,517**</td>
<td>QRs 206,274,339**</td>
<td>QRs 208,275,731</td>
</tr>
<tr>
<td><strong>Dividends</strong></td>
<td>QRs 90,000,000*</td>
<td>QRs 118,800,000*</td>
<td>QRs 118,800,000</td>
</tr>
<tr>
<td><strong>Shareholders’ Equity</strong></td>
<td>QRs 1,144,836,281</td>
<td>QRs 1,253,008,525</td>
<td>QRs 1,307,791,730</td>
</tr>
</tbody>
</table>

**In 2010 capital was increased by distributing 10% bonus shares.**

* In 2009, capital was increased by distributing 20% bonus shares.

<table>
<thead>
<tr>
<th></th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Earnings per Share</strong></td>
<td>QRs 5.12</td>
<td>QRs 5.21</td>
<td>QRs 5.26</td>
</tr>
<tr>
<td><strong>Dividends per Share</strong></td>
<td>QRs 2.5</td>
<td>QRs 3</td>
<td>QRs 3</td>
</tr>
<tr>
<td><strong>Book Equity per Share</strong></td>
<td>QRs 31.8</td>
<td>QRs 31.64</td>
<td>QRs 33</td>
</tr>
</tbody>
</table>

QIMC Annual Report 2012
INVESTMENT DISTRIBUTION OF PROJECTS (Operational & Under Implementation) according to Industrial Sector

- **Construction & Building Materials**: 36%
- **Paper & Plastics**: 6%
- **Chemicals**: 49%
- **Energy**: 5%
- **Foods**: 1%
- **Metallurgy**: 3%

**BY SECTOR**

- **Investment**
  - Paper & Plastics: 1%
  - Foods: 49%
  - Chemicals: 5%
  - Energy: 3%
  - Metallurgy: 36%

**CONSTRUCTION**

**PAPER & PLASTIC**

**CHEMICALS**

**ENERGY**

**FOOD PRODUCTS**

**METALLURGY**

QIMC Annual Report 2012
Companies IN OPERATION

CONSTRUCTION

Qatar Sand Treatment Plant

Qatar Sand Treatment Plant (QSTP) is wholly owned by Qatar Industrial Manufacturing Company (QIMC). The main activity of the company is to produce treated (washed) sand for construction and agricultural uses.

- **Total investment**: QRs. 120 million
- **Production Start Date**: October 1992
- **Capacity of plant**: 12 million tons/year
- **Location**: Umm Bab Road
- **Telephone**: +974 44029111 / 44029150
- **Fax**: +974 44914780 / 44029199
- **Post Box**: 19926, Doha, Qatar
- **E-mail**: qstp@qatar.net.qa

Qatar Paving Stones

Qatar Paving Stones (QPS) is wholly owned by Qatar Industrial Manufacturing Company (QIMC). A plant designed to produce premium quality Paving Stones and Kerb Stones of all colours and patterns.

- **Total investment**: QRs. 65 million
- **Production start date**: H1, 2009
- **Capacity of plant**: 1.8 million m2/year of paving stones and 300,000 mts./year of kerb stones
- **Location**: Umm Bab Road, adjacent to Qatar Sand Treatment Plant
- **Telephone**: +974 44022711/129/130/131
- **Fax**: +974 44027110
- **Post Box**: 40611, Doha, Qatar
- **E-mail**: qatarpavingstones@qatar.net.qa
Companies
IN OPERATION

Qatar Clay Bricks Company (QCBC)
is a joint venture company promoted by Qatar Industrial Manufacturing Company (QIMC) and other private sector Qatari companies and individuals. The main activity of the company is to produce Red Clay Bricks using locally available clay.

Total investment: QRs. 86 million
Production Start Date: October 1997
Capacity of plant: 12 million/year Clay Blocks and Hordi for ceiling
Location: Salwa Industrial Area
Telephone: +974 44603487
Fax: +974 44603481
Post Box: 1569, Doha, Qatar
E-mail: info@qcbc.com.qa

Qatari-Saudi Gypsum Industries Company (QSG)
is a joint venture company promoted by Qatar Industrial Manufacturing Company (QIMC), Qatar National Cement Company (QNCC) and National Gypsum Company (NGC of Saudi Arabia). The main activity of the company is to produce gypsum powder for various purposes. Major construction companies are the main customers of QSG. The major markets are Saudi Arabia and Qatar, in addition to other GCC states.

Total investment: QRs. 73 million
Production Start Date: June 1993
Capacity of plant: 135,000 tons/year
Location: Salwa Industrial Area
Telephone: +974 44602165 to 68
Fax: +974 44602169
Post Box: 22052, Doha, Qatar
E-mail: qsg@qatar.net.qa
Amiantit Qatar Pipes Company Limited (AQAP)
is a joint venture company promoted by Qatar IndustrialManufacturing Company (QIMC), Saudi Arabian Amiantit Company,and Trading & Agency Services Ltd. (TRAGS). The main activity of thecompany is to produce Fiber Glass Reinforced plastic (GRP) Pipesand Fittings up to 4m in diameter.

<table>
<thead>
<tr>
<th>Total investment</th>
<th>QRs. 63 million</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stated Production</td>
<td>May 2008</td>
</tr>
<tr>
<td>Start Date</td>
<td>2007</td>
</tr>
<tr>
<td>Capacity of plant</td>
<td>15,000 metric ton/year</td>
</tr>
<tr>
<td>Location</td>
<td>New Industrial Area, Street 41, Salwa Road</td>
</tr>
<tr>
<td>Telephone</td>
<td>+974 44114873/4/6</td>
</tr>
<tr>
<td>Fax</td>
<td>+974 44114875</td>
</tr>
<tr>
<td>Post Box</td>
<td>40194, Doha, Qatar</td>
</tr>
<tr>
<td>E-mail</td>
<td><a href="mailto:aqap@qatar.net.qa">aqap@qatar.net.qa</a></td>
</tr>
</tbody>
</table>

Sarplast Qatar W.L.L.

Sarplast
is the world leading company in the design, manufacturing and supplyof Glass Fibre Reinforced Plastic (GRP) pipes and fittings with the DualHelix Technology.

<table>
<thead>
<tr>
<th>Total investment</th>
<th>QRS 70 million</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stated Production</td>
<td>2006</td>
</tr>
<tr>
<td>Start Date</td>
<td>2006</td>
</tr>
<tr>
<td>Capacity of plant</td>
<td>15,000 metric ton/yr</td>
</tr>
<tr>
<td>Location</td>
<td>New Industrial Area - Doha, Qatar</td>
</tr>
<tr>
<td>Telephone</td>
<td>+974 44902624</td>
</tr>
<tr>
<td>Fax</td>
<td>+974 4490 2261</td>
</tr>
<tr>
<td>Post box</td>
<td>40519</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:info@sarplastqatar.com">info@sarplastqatar.com</a></td>
</tr>
</tbody>
</table>
Companies IN OPERATION

PAPER & PLASTIC

National Paper Industries Company

National Paper Industries Co. (NAPICO) started its operation in June 1991, the oldest tissue converting company in Qatar owned by Qatar Industrial Manufacturing Co. The main activity of the company is converting of high quality Facial Tissues, Toilet Rolls, Kitchen Rolls and M Tork Rolls. The company has established and applies a quality system for its operation and it holds an ISO 2008-9001 Certificate for Quality Management System. Qatar is the main market for its products with exports to other GCC countries as well.

- **Total investment**: QRs. 6.5 million
- **Operations Start Date**: October 1991
- **Turnover (2006)**: 4.3 million boxes of Facial Tissue/year
  7.6 million Kitchen & Toilet Rolls/year
  240,000 M Tork Rolls
- **Location**: Salwa Industrial Area, Street No. 2
- **Telephone**: +974 44600567
- **Fax**: +974 44600685
- **Post Box**: 40631, Doha, Qatar
- **E-mail**: admin@napico.com.qa

Qatar Plastic Products Company

Qatar Plastic Products Company (QPPC) is a joint venture company promoted by Qatar Industrial Manufacturing Company (QIMC), Qatar Petrochemical Company (QAPCO) and Febo of Italy. The main activity of the company is to produce heavy duty plastic bags, shrinkable film and other plastic products. QAPCO and Q-Chem are the main customers of QPPC.

- **Total investment**: QRs. 78 million
- **Production Start Date**: August 2000
- **Capacity of plant**: 10,000 tons/year FFS Film
  1600 tons/year Shrinkable Film
  1300 tons/year Green house Film (CF/+BL/SL)
- **Location**: Mesaieed Industrial City
- **Telephone**: +974 44770819 / 44770815
- **Fax**: +974 44770896
- **Post Box**: 50174, Mesaieed, Qatar
- **E-mail**: qppc@qppc.net
- **Web**: www.qppc.net
Gulf Formaldehyde Company (GFC)
is a joint venture company promoted by Qatar Fertilizer Company (QAFCO), Qatar Industrial Manufacturing Company (QIMC), United Development Company (UDC) and Amwal. The main activity of the company is to produce urea formaldehyde-85 and related products.

- **Total investment**: QRs. 58 million
- **Production Start Date**: October 2003
- **Capacity of plant**:
  - 28,000 Mt/year Urea
  - Formaldehyde (UFC-85)
- **Location**: Mesaieed Industrial City
- **Tel.**: +974 44228888
- **Fax**: +974 44770347
- **Post Box**: 50001, Doha, Qatar
- **E-mail**: info@qafco.com.qa

Gasal

is a joint venture company promoted by Qatar Petroleum - (QP), Qatar Industrial Manufacturing Co. (QIMC) - Air Liquide - Al France. The main activity of the company is to produce Industrial Gases (Nitrogen and Oxygen) to supply the industries in Mesaieed Industrial City (MIC) and Ras Laffan Industrial City (RLIC).

- **Total investment**: QRs. 190 million
- **Production start date**: Q1 - 2006
- **Capacity**:
  - 1500 tpd of oxygen
  - 2000 tpd of nitrogen
- **Location**: 8th Floor, Salam Tower
  - Doha, Qatar
- **Telephone**: +974 44020400
- **Fax**: +974 44934326
- **Post Box**: 24983, Doha, Qatar
- **E-mail**: info@gasal.com.qa
Qatar Acids Company (Q-ACIDS)
is wholly owned by Qatar Industrial Manufacturing Company (QIMC). The main activity of the company is to produce sulphuric acid for local and export markets.

- **Total investment**: QRs. 9 million
- **Production Start Date**: July 2002
- **Capacity of plant**: 30 tons/day
- **Location**: Mesaieed Industrial City
- **Telephone**: +974 44760340 / 44760346
- **Fax**: +974 44760341
- **Post Box**: 50229, Doha, Qatar
- **E-mail**: qataracids@qatar.net.qa

**QIMC 100%**

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Qatar Jet Fuel Company (Q-JET)
is a joint venture company promoted by Qatar Industrial Manufacturing Company (QIMC) and Qatar Fuel Company (WOQOD). The main activity of the company is to sell Aviation Fuel at Doha International Airport. The major commercial airlines are the main customers of Qatar Jet Fuel Company.

- **Total investment**: QRs. 63 million
- **Operations Start Date**: August 1990
- **Capacity**: 384 million US gallons/year
- **Location**: Doha International Airport
- **Telephone**: +974 44621504 / 44621505
- **Fax**: +974 44622736
- **Post Box**: 22244, Doha, Qatar
- **E-mail**: qatjet@qatar.net.qa

**WOQOD 60%  
QIMC 40%**
National Food Company (NAFCO)
is a joint venture company, promoted by Qatar Industrial Manufacturing Company (QIMC) and Hassad Food. The main activity of the company is to process, pack and market various food products especially dates.

- **Total investment**: QRs. 50 million
- **Production Start Date**: January 2000
- **Capacity of plant**: 800 tons of dates/year
- **Location**: Central Market, Doha
- **Telephone**: +974 44684981
- **Fax**: +974 44683581
- **Post Box**: 30100, Doha, Qatar
- **E-mail**: dohadates@gmail.com

Qatar-Tunisian Food Company (QT-FOOD)
is a joint venture company promoted by National Food Company (NAFCO), National Office of Olive Oil (Tunisia) and other Tunisian investors. The main activity of the company is to bottle olive oil and process other foodstuffs.

- **Total investment**: QRs. 4.5 million
- **Production Start Date**: October 2001
- **Capacity of plant**: 500 tons/year
- **Location**: Bottled Olive Oil
- **Telephone**: +974 44684981 / 44681401
- **Fax**: +974 44693751
- **Post Box**: 30100, Doha, Qatar
- **E-mail**: qimc@qimc.com.qa
Qatar Metals Coating Company (Q-COAT) is a joint venture company promoted by Qatar Industrial Manufacturing Company (QIMC) and Qatar Steel Company (QATAR STEEL). Q-COAT’s main activity is to produce epoxy coated steel bars (40-8 mm) which are mainly used in the construction of buildings.

Total investment: QRs. 43.67 million
Operations Start Date: April 1992
Capacity: 1,000,000 T/year
Location: Mesaieed Industrial Area
Telephone: +974 44576672 (Marketing)
Fax: +974 44576650 (Marketing)
Post Box: 50090, Mesaieed, Qatar
Website: ghareeb@qatarsteel.com.qa

Qatar Aluminium Extrusion Company

Qatar Industrial Manufacturing Company (QIMC) promoted this project along with selected other Qatari investors. It has started commercial production mid of 2012. The finished products are manufactured from aluminum logs and include a variety of non-colored (mill finished) and colored (powder coated) aluminium profiles.

Total Investment: QR 72 million
Annual production: 8,000 tons
Started production: June 2012
Investors:
QIMC: Qatar Industrial Manufacturing Co.
SIIL: Salam International Investment Co.
Alutec: Aluminium Technology Auxiliary Industries
QREIC: Qatar Real Estate Investments Co.
AGR: Aluminium Gulf Ray
QOIC: Qatari Oman Investments Co.
QBEL: Qatar Belgium Aluminium Co.
QATAR WOODEN PRODUCTS CO. is a joint venture company promoted by Qatar Petrochemical Company (QAPCO), Qatar Industrial Manufacturing Company (QIMC) and FEBO s.p.a. of Italy. The main activity of the company is to produce wooden pallets for QAPCO, Q-CHEM I&II, QATOFIN and soon to be built at Qatar Petrochemical Complex. QWPC would house a fully automatic wooden pallet production line along with heat treatment facility, able to produce 1.6 million wooden pallets units per year.

**Total Investment**: 37.3 Million QR (incl. the Working Capital)

**Production Start Date**: First Quarter of 2013

**Capacity of plant**: 1.6 Million wooden pallets/year

**Location**: Mesaieed Industrial City

**Telephone**: +974-44770819/ 44770815

**Fax**: +974-44770896

**Post Box**: 50174, Mesaieed, Qatar

**E-mail**: qppc@qppc.net

**Web**: www.qppc.net

QATAR WOODEN PRODUCTS CO. is a joint venture company promoted by Qatar Petrochemical Company (QAPCO), Qatar Industrial Manufacturing Company (QIMC) and FEBO s.p.a. of Italy. The main activity of the company is to produce wooden pallets for QAPCO, Q-CHEM I&II, QATOFIN and soon to be built at Qatar Petrochemical Complex. QWPC would house a fully automatic wooden pallet production line along with heat treatment facility, able to produce 1.6 million wooden pallets units per year.

**Total Investment**: 37.3 Million QR (incl. the Working Capital)

**Production Start Date**: First Quarter of 2013

**Capacity of plant**: 1.6 Million wooden pallets/year

**Location**: Mesaieed Industrial City

**Telephone**: +974-44770819/ 44770815

**Fax**: +974-44770896

**Post Box**: 50174, Mesaieed, Qatar

**E-mail**: qppc@qppc.net

**Web**: www.qppc.net

KLJ ORGANIC - QATAR

The Project is expected to produce high quality Chlorinated Paraffin Wax (CPW) for the export markets. These products are used as plasticizers in the regional widespread downstream plastic industries and in flame retardant paints. The project will also produce four other useful by products i.e. Caustic Soda (NaOH solid), Hydrochloric Acid (93% liquid), Calcium Chloride (CaCl2 94% solid) and Sodium Hypochlorite (10% liquid). The company has been incorporated and it is under implementation with KLJ Organic Ltd. of India as a technology provider and a partner with 40% equity share. The plant is expected to start commercial production during the first quarter of 2015.

**Total Investment**: QR 363 MM

**Project Capacity**: 54,500 tons/year of CPW

- 66,000 tons/year of NaOH
- 37,700 tons/year of HCl
- 28,000 tons/year of CaCl2
- 6,600 tons/year of NaOCl

**Expected to Start**: Q1 – 2015

**Investors**

- **QIMC**: 33.33%
- **QAPCO**: 33.33%
- **FEBO**: 33.33%

**QIMC**

- Qatar Industrial Manufacturing Company

**KLJ**

- KLJ Organic Ltd., India

**Location**: Mesaieed Industrial City, Mesaieed, Qatar

**Telephone**: +974 44831199

**Fax**: +974 44837878

**P.O. Box**: 16875, Doha, Qatar

**E-mail**: qimc@qimc.com.qa
Projects under STUDY

Polyethylene Stretch Films
The proposed joint venture project is expected to produce various polyethylene stretch films for the pallet packaging industries. These products are replacing the shrink wrapping films in Europe, where they are expected to be exported via the joint venture foreign partner distribution network, who has three similar plants in Europe. The project is under assessment in the local context with a highly experienced European joint venture producer willing to offer the technology and off-take the total production output of this project for export.

Refractories:
Refractories are made from materials with high melting point (up to 3500 °C), allowing to be used in metallurgical industries such as iron and steel, cement and aluminium and brass plumbing, glass industry and others. It is used in the lining of furnaces and containers moving molten metal. QIMC is currently developing a project for the production of refractories in Qatar in partnership with European manufacturer with know-how and marketing network.

Aluminum powder:
QIMC had approached an international company specialized in the manufacturing of aluminum powder in Europe and Asia to start studying of this project which is considered to be one of the down streams that will use the primary aluminum produced in Qatar. Aluminum Powder products have physical and metallurgical characteristics which make them the right choice for a wide variety of applications including: Metallic Pigments, Chemicals, Photovoltaic thick film pastes, Metallurgy, Adhesives, Coatings…etc.

Specialized electrical cables:
QIMC is currently studying the project with a European manufacturer of cables. The project will cover the demand of specialized cables for specific industrial sectors as oil and gas.

Plastic containers:
The project will produce plastic containers to replace the steel containers used in transportation of goods globally. The container will use sophisticated tracking system for the containers. This project is considered to be Knowledge based industry, which is targeting global markets.
As Qatar Industrial Manufacturing Company is aware of the importance of the Corporate Social Responsibility, it contribute in the state ceremonies with a series of different national and traditional events, starting from the participation of the Qatar National Day, Qatar Sports day and last but least the garangauo night.

QIMC was represented in many important seminars, conferences and meetings during the year 2012. Following are some of these events:

**QATAR CAREER FAIR EXHIBITION:**
QIMC was one of the main (Golden) sponsors of this exhibition that was organized by Qatar Foundation (QF). High ranking QIMC officials attended the inauguration ceremony of this event. The fair was held in Doha Exhibition Center, during the period 1st - 5th January 2012.

**THE LAUNCH OF THE NEW LOGO AND BRANDING PROJECT:** The launching of New QIMC Logo and branding project was successfully completed in May 2012. The new logo launching ceremony was held during the QATAR CAREER FAIR EXHIBITION, held in Qatar Exhibition Center, during the period 1st - 5th January 2012.

**13TH GCC INDUSTRIAL EXHIBITION HELD IN RIYADH / SAUDI ARABIA:** QIMC was one of the main sponsors of this exhibition that was organized by Gulf Organization of Industrial Consultancy (GOIC). QIMC’s senior officials attended the inauguration of this event. The Exhibition was held in the Riyadh Exhibition Center / Saudi Arabia during the period January 17th – 19th, 2012.

**VISIT TO ACHEMA 2012 EXHIBITION HELD IN FRANKFURT, GERMANY:** An Expert from QIMC attended this important Chemical Industries Exhibition which took place in Frankfurt Exhibition Center during the period June 18th – 22nd, 2012 in order to meet with potential partners and identify additional investment opportunities in this developing sector.

**QIMC & AMWAL SIGNED AN AGREEMENT FOR STRATEGIC PARTNERSHIP:** The agreement that allows QIMC to partner with Amwal was ratified during a signing ceremony held on June 20th - 21st, 2012. The agreement was signed by Mr. George Shehadeh - CEO of Amwal and Mr. AbdulRahman Al-Ansari – CEO of QIMC at QIMC headquarters.

**QIMC ORGANIZED A TWO DAYS WORKSHOP ON MAINTENANCE MANAGEMENT – PRINCIPLES & STRATEGIES:** The program aimed to enhance the efficiency and productivity of the maintenance staff. Training course was held at the Al-Saad Hall of Doha Millennium Hotel during the period 20th-21st June 2012. The workshop was conducted by one of the best known organizations in the GCC, Apex Dubai. During the last day and highlighting the significance of the program, Mr. Abdulrahman A. Al-Ansari, CEO of QIMC said: “The objective of the training was to enhance the capabilities of the companies’ maintenance staff and to prepare an integrated maintenance team with the required experience efficiency and reliability.” QIMC’s senior officials have also attended the last day of this event.
MEETING HELD BETWEEN QIMC & HIPAC COMPANY OF ITALY TO DISCUSS THE STRETCH FILM PROJECT: The discussions took place at QIMC Headquarter, between senior officials of both companies, during the period 25th – 26th Sept. 2012.

QIMC VISIT TO THREE ITALIAN COMPANIES AS POTENTIAL JOINT VENTURE (JV) PARTNERS: Senior QIMC management team visited the factories of two Italian companies (MISANO & HIPAC) based near Milan during the period 8th – 9th October 2012 at their premises and held discussions with their management concerning possible development of similar JV companies in Qatar. Another meeting was also held in the Hotel before QIMC’s team departure with a third company (FTC) for the same purpose.

VISIT TO “ALUMINIUM 2012” EXHIBITION HELD IN DUSSELDURF, GERMANY: Senior QIMC management team attended this important Aluminium Industries Exhibition which took place in Dusseldorf Exhibition Center during the period October 10th – 11th, 2012 in order to meet with potential partners and identify additional investment opportunities in this developing sector in Qatar, which Aluminium Smelter (QATALUM) has already started production.

BIG 5 EXHIBITION: QIMC’s selected sister companies were exhibited in Qatar Pavilion. Qatar Pavilion was organized by QATAR DEVELOPMENT BANK (QDB). Senior QIMC officials attended the exhibition. The Exhibition was held in Dubai Exhibition Center, during the period 04th – 08th November, 2012.

MEETING HELD BETWEEN QIMC & MISANO COMPANY OF ITALY TO DISCUSS THE REFRACTORIES PROJECT: The discussions took place at QIMC Headquarter, between senior officials of both companies, during the period 11th – 12th November, 2012.

MADE IN QATAR EXHIBITION 2013: QIMC signed an agreement with QCCI for “Diamond Sponsorship” as one of the main sponsors for this event. The agreement was signed by Mr. AbdulRahman Al-Ansari, CEO of QIMC along with Sh. Khalifa Bin Jassim Bin Mohamed Al-Thani, Chairman of QCCI. Senior officials from both companies were present during the signing ceremony, which took place on 20th November 2012 at QCCI Headquarter’s office, Doha/Qatar.

SIGNING CEREMONY OF KLJ-Q BANK LOAN: QIMC and KLJ India signed a long term loan agreement with Al-Ahli Bank of Qatar for the financing of KLJ Organic – Qatar WLL (KLJ-Q) project. The agreement was signed by Mr. Abdul-Rahman Al-Ansari, CEO of QIMC, Mr. Hemant Jain, Director of K.L.J. India and Mr. Mahmoud Y. Malkawi, Acting CEO of Ahli Bank. Senior officials from all concerned companies, including the local press, were present during this ceremony which took place on 25th December 2012 at QIMC Headquarter’s office, Doha/Qatar.